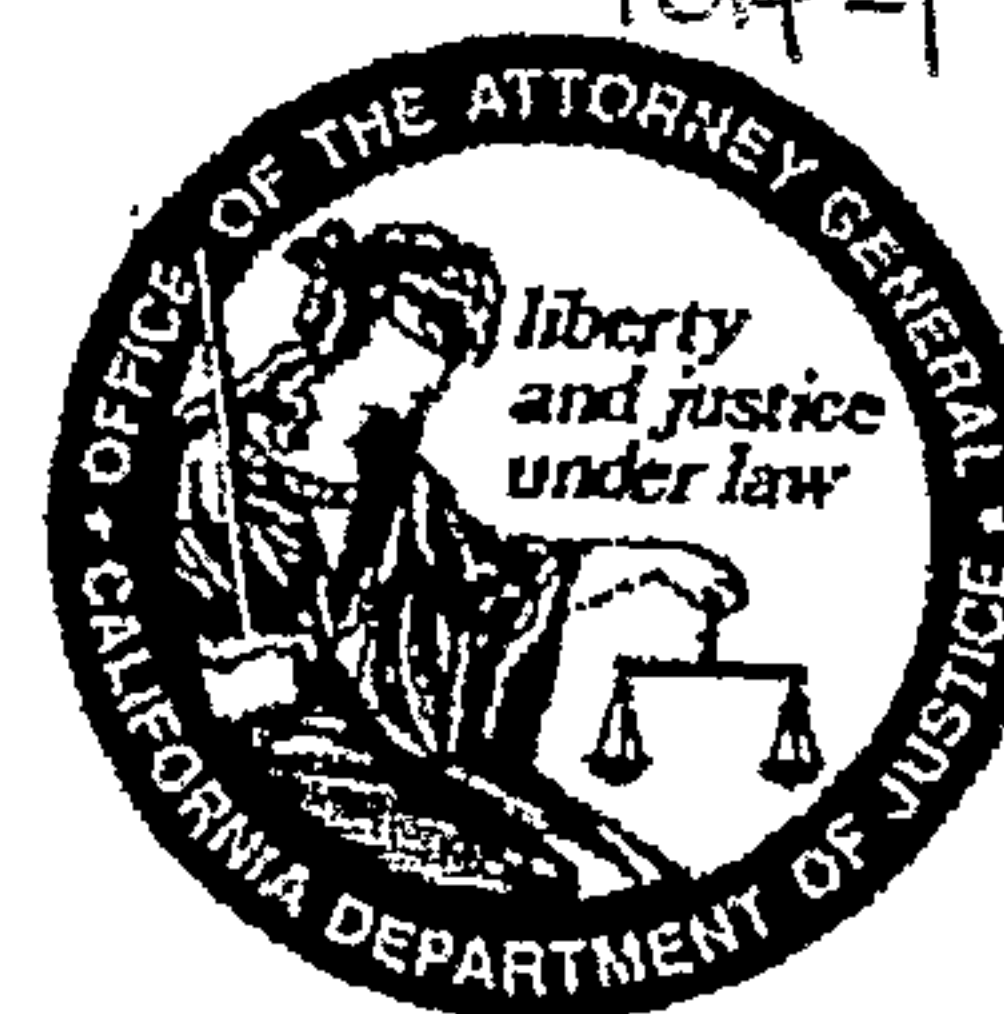


WEB SITE ADDRESS:
<http://ag.ca.gov/charities/>

(California Government Code Section 12599)

An annual financial report must be filed for each event for each charity solicited for during the previous calendar year.



City, State, and ZIP code of charity

(Date or dates must be shown)

If other, provide brief explanation Hourly rate plus fees and expenses.

97,147. 37 G

\$11,366.45 N.

RECEIVED
JAN 20 2004
Attorney General's
Registry of Charitable Trusts

COMMERCIAL FUNDRAISER FOR CHARITABLE PURPOSES
ANNUAL FINANCIAL REPORT FOR 20 03

(California Government Code Section 12599)

Page 2

3. Amount to charity (subtract line 2N from line 1G) \$90,202.17 3.
4. Less additional fundraising expenses paid by charity including fee paid to commercial fundraiser (to be completed by charity) -0- 4.
5. Less fair market value of goods and/or services used for the event which were paid by sponsor(s) -0- 5.
6. Net proceeds realized by charity from the campaign (subtract lines 4 and 5 from line 3) \$90,202.17 6.

7. (a) Does any officer, director, partner or owner of the commercial fundraiser have any affiliation with or control over, directly or indirectly, the charitable organization for which the commercial fundraiser has contracted to solicit?

☐ Yes ☒ No If "yes" complete the following:

Name of officer, director, partner or owner of commercial fundraiser	Name and address of charitable organization	Relationship of officer, etc. to charitable organization
N/A		

- (b) For each affiliation identified in 7(a), attach copy of the contract between the commercial fundraiser and the charity.

N/A

Under penalties of perjury, I declare that I have examined this report, including accompanying documents, schedules and statements, and to the best of my knowledge and belief, it is true, correct and complete.

Linda C. Palmer, V.P. Compliance 12/23/03
Signature of authorized officer (commercial fundraiser) Printed name Title Date

This report must be signed by two officers or directors of the charitable organization for verification.

Michael A. Petrini 01-08-04
Signature of authorized officer/director (charity) Printed name Title Date

James S. Armstrong 01-08-04
Signature of authorized officer/director (charity) Printed name Title Date

CHILDREN'S HOSPITAL OAKLAND FOUNDATION

January 1 - October 14, 2003
October 24 - December 31, 2003

FULFILLED DOLLARS \$ 97,147.37

EXPENSES:

Telemarketing \$ 4,794.50

Set Up Fee \$ 200.00

Compliance Fee \$ 250.00

List Processing Fee \$ 50.00

Credit Card Payment Fee \$ 69.00

Printing \$ 686.00

Reminders \$ 270.00

Postage & Mailings \$ 625.70

Total Expenses: \$ 6,945.20

Amount Retained by Children's Hospital Oakland Foundation: \$ 90,202.17

Percent Retained by Children's Hospital Oakland Foundation: 92.85%

Percent Paid to Aria Communications Corporation: 7.15%